

**CLARIFICATIONS TO QUERIES PREQUALIFICATION APPLICATION**

S.no	Date	Company	As per tender stipulation	Queries	Reply
1	20th Feb 2017	Modern Radio House (I) Pvt. Ltd.	Refer to the point no. 3(a) and (b) of Minimum Pre-Qualification Requirements	In the Pre-qualification document, you have asked for the satisfactorily completed one similar work costing not less than Rs. 0.96 Crores with any Central Government Department/ State Government Department/ Central Autonomous Body/ State Autonomous Body/ Central Public Sector undertaking / State Public Sector undertaking/ City Development Authority/ Municipal Corporation of City formed under any Act by Central/ State Govt. and published in Central/ State Gazette. However the same is restricting the participation of various bidders who have good experience in executing audio visual works for the similar application but may not be having experience in executing works in the above mentioned sectors and hence this clause will keep them out of the competition. <b>We would like to bring into your notice that in all the tenders, Government Departments allowed the experience of the bidder having experience in private sectors also. The clause related to the same has been highlighted in the attached similar tender of the PWD, New Delhi.</b> We request you to please revisit the eligibility criteria and make it appropriate to the other CVC / CPWD guidelines to give an equal opportunity to various contractors to participate in the tender and to have a fair and healthy competition. The copy of "Guideline mentioned in CPWD Work Manual" and "CVC Guidelines" are attached herewith for your reference which allow the participation of the bidders who have experience in Private and Government Sectors both.	This is as per the CPWD norms. Hence, no change.
2			Refer to the point no. 3(h) of Minimum Pre-Qualification Requirements	In the NIT, you have asked for the registration with CPWD, PWD, MES, Railways, Other Government, Statutory bodies, Reputed MNC, Private agencies, etc. in appropriate class. We would like to bring into your notice that there is no category for audio visual system integrator (specialized contractor) in any Govt. department such as PWD, CPWD, MES, Railways, etc. We actively work for these departments and have registered our company on their e-tendering / e-procurement websites. However, no such direct registration is required in said organizations and therefore this point is not valid and should be removed or should be amended as the same is restricting the competition in the tender.	This is preferable condition only as given in Tender Document - <b>"h) The reputed firms shall preferably have valid registration in appropriate class for carrying out similar works with CPWD/ PWD/ MES/ Railways/Other Government/ Statutory bodies/ Reputed MNC/private agencies"</b> .
3			Refer to the point no. 3(i) of Minimum Pre-Qualification Requirements	Authorization from the OEM's: This clause should be removed at this stage of tendering as it increases the chances of exploitation by OEM and their preferred dealers/Distributors/Systems Integrators. If at all, it is required by the department then the same should be asked from the L1 bidder to ensure that the respective OEMs are ready to work with him and will provide full sales and service support.	<b>Refer point No. 13.1 (d)</b> of the tender document. <b>"The agencies should have concurrence from the OEM's and be capable of furnishing authorization certificate of the OEM's for any or all the products to be supplied by them under the contract after the</b>
4			Refer to the point no. 3(j) of Minimum Pre-Qualification Requirements	The Applicant should hold ISO certifications ISO: 9001:2008 / ISO: 14001:2004/ ISO: 18001:2007. <b>This should be exempted, as this has no relevance for specialized contractors and will limit the competition in the tender as many of the genuine AV system integrators do not have ISO certifications. Also please clarify, the applicant should hold all three ISO Certifications can only participate in this tender or the contractors with any one ISO Certificate is also applicable for the participation as these three certifications of ISO has different categories.</b>	ISO 9001 is a generic quality management system and is relevant for this project. "ISO 9001 certification is the best way to declare quality of your working system among your customers and other stakeholders".The works will also require correct placement of speakers, programming of DSP, modelling and measurement of sound at various locations to fulfill the performance parameters and hence the ISO 9001 certification is required. The requirement of ISO14001 and ISO 18001 are withdrawn.
5			Pre-bid meeting	Please call the pre-bid meeting immediately before the date of submission of tender bid to discuss the same in details	There is no bid involved, only applications have been invited for pre-qualification of vendors.
6			Extension of Time	Please extend the date of submission of tender bid as we are intending to bid in the tender	Date of submission /opening remains the same .

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1	20th Feb 2017	Mahalaxmi Electronics	Point no. 3(i) of Minimum Pre-Qualification Requirements	This clause can be exploited by the manufacturers and will prevent the competition. Moreover, this clause is not important at this stage and can be complied by the lowest bidder. Therefore, this clause should not be considered as part of the pre-qualification requirement criteria at this stage.	Refer point No. 13.1 (d) of the tender document. <b>"The agencies should have concurrence from the OEM's and be capable of furnishing authorization certificate of the OEM's for any or all the products to be supplied by them under the contract after the award of works"</b> . This is only required after award of work.
2			Point no. 3(a) and (b) of Minimum Pre-Qualification Requirements	We request you to please allow the bidders with private experience also for the fair and healthy competition in the tendering.	This is as per the CPWD norms. Hence, no change
3			Point no. 3(h) of Minimum Pre-Qualification Requirements	We request you to please remove this stringent condition in the PQ document as this a specialized work requirement.	This is preferable condition only as given in Tender Document - "h) <b>The reputed firms shall preferably have valid registration in appropriate class for carrying out similar works with CPWD/ PWD/ MES/ Railways/Other Government/ Statutory bodies/ Reputed MNC/private agencies</b> ".
4			Point no. 3(j) of Minimum Pre-Qualification Requirements	We request you to please remove the requirement of ISO certifications as the same is restricting the competition in the tendering	ISO 9001 is a generic quality management system and is relevant for this project. "ISO 9001 certification is the best way to declare quality of your working system among your customers and other stakeholders". The works will also require correct placement of speakers, programming of DSP, modelling and measurement of sound at various locations to fulfill the performance parameters and hence the ISO 9001 certification is required. The requirement of ISO14001 and ISO 18001 are withdrawn.
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